

# CUSTOMER SUCCESS STORY

## CNOS



### HIGHLIGHTS

#### Industry

Healthcare

#### IT Challenge

- ▶ Aging Infrastructure
- ▶ Difficult to manage with no network visibility

#### IT Goal

Simplicity of management with future expandability

#### IT Solution

- ▶ Cisco Meraki
- ▶ Cisco UCS
- ▶ Nimble Storage

#### Result

- ▶ Save time and money
- ▶ More proactive IT team

### CNOS

#### *A growing business with growing IT needs*

CNOS, the Center for Neurosciences, Orthopaedics, & Spine, is a multi-specialty clinic that serves nearly 500 patients per day in Iowa, Nebraska and South Dakota. Their mission is to improve health by focusing on prevention, diagnosis and treatment in the areas of bones, joints, muscles, nerves and the brain. To do so, CNOS has to rely on a solid IT network and servers to secure patient data and provide anytime access to information for all clinics in their system.

#### The Challenge

##### *An aging infrastructure with no network visibility*

With an IT staff of three, CNOS had an aging infrastructure that could no longer handle the demands of a growing business. Too much time was being spent managing each infrastructure silo of switches, firewall, wireless, and mobile device management. If changes weren't made, more staff would be needed to handle day-to-day operations and improve the user experience.

#### The Goal

##### *Simpler management and future expansion*

With IT becoming a bottleneck for the organization, CNOS wanted to manage and monitor its system through one user-friendly dashboard with the ability to quickly troubleshoot and resolve issues as they arise. Their goals were:

- Simplicity of implementation
- Simplicity of management
- Simplicity of maintenance
- Future expandability

Featured Technology  
Solutions for CNOS



Meraki



# CUSTOMER SUCCESS STORY : CNOS



*"Xigent saved us time and money. We no longer have to be an expert at managing multiple systems. Thanks to their help, we now have time to focus on business needs."*

*- Fidell Wadsworth  
Lead Network Engineer  
CNOS*

## The Journey

### *The task of seeking a stable partner*

CNOS embarked upon a 4-month journey exploring two different architectures from three solution providers to find a solution to increase performance and reliability of their infrastructure. It was decided that the solution had to come from a stable partner with a proven track record of success.

## The Solution

### *Going from reactive to proactive*

After gaining a better understanding of what CNOS was looking for from its IT group, Xigent put together a solution that changed the IT focus from being reactive to proactive so IT could focus on business goals.

Cisco Meraki	Cisco UCS + Nimble Storage
Core & Distributed Network	Compute Layer
Wireless Infrastructure	Storage Layer
Mobile Device Management	

## Implementation

### *Smooth and seamless expert guidance*

CNOS expressed a desire to handle the implementation on its own. Xigent prepared a detailed design document to serve as a guide and CNOS took it from there and installed the new network in just 36 hours over a weekend.

## The Outcomes

### *Network visibility and a faster, more streamlined system*

Since implementing this solution, CNOS' IT has gone from reactive to proactive. They can now spot potential issues before they impact the business. End users have benefited from a faster, more reliable system. And management now has visibility into what is going on inside the network.

## What can we do for you?

Our purpose is to improve every customer's IT and business outcomes by putting them on the path to Business Efficient IT. We've helped hundreds of businesses like CNOS grow through more efficient IT. Contact us today to see how we can help you do the same.

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