

A BETTER WAY TO MANAGE YOUR INFORMATION TECHNOLOGY



CENTRAL TO AN IT ORGANIZATION'S SUCCESS IS THE MANAGEMENT AND MAINTENANCE OF THE TECHNOLOGY INFRASTRUCTURE AND OPERATIONAL PROCESSES THAT SUPPORT BUSINESS OUTCOMES. VIEWING THIS SET OF ACTIVITIES AS AN ONGOING, CONTINUOUS LIFECYCLE CREATES EFFICIENCIES, DECREASES COMPLEXITY, IMPROVES RESULTS, AND LOWERS COSTS.

COMPLEX IT YIELDS SUB-OPTIMAL OUTCOMES



Higher IT Spending



Lower IT Outcomes
(performance, availability, ROI)



Low User Satisfaction



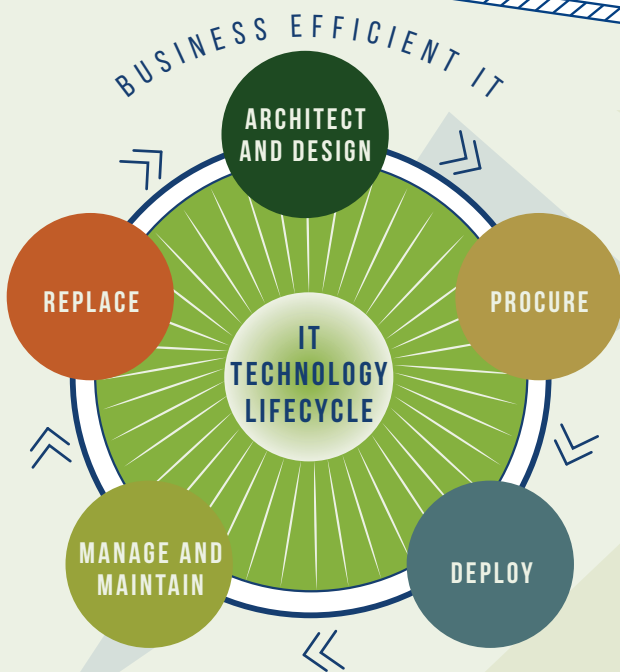
Slow Response to Changing Business Requirements



67% of IT budgets and resources are devoted to system management and maintenance

BUSINESS EFFICIENT IT (BEI) LIFECYCLE: A BETTER WAY

By having a lifecycle approach to Information Technology Management, organizations can increase maturity, avoid complexity, operate more efficiently, and create a better level of service for any level of IT investments.



- We begin by understanding your business and IT requirements, then design the appropriate IT responses
- These decisions guide IT solution selection, procurement and deployment
- We then create administration, engineering, support and maintenance strategies
- As technology becomes obsolete, replacement is planned and the cycle begins again

LOWER IT SPENDING | IMPROVE IT OUTCOMES | BETTER RESPOND TO BUSINESS REQUIREMENTS

BUSINESS EFFICIENT IT LIFECYCLE: THE DIFFERENCE

In a BEI environment, focus shifts to maximizing system utilization, feature adoption and overall efficiency – delivering better IT and business outcomes.

LIFECYCLE ACTIVITY

ARCHITECTURE AND DESIGN

PROCUREMENT AND DEPLOYMENT

MAINTENANCE AND MANAGEMENT

TECHNOLOGY REPLACEMENT

WITHOUT A BUSINESS EFFICIENT IT LIFECYCLE



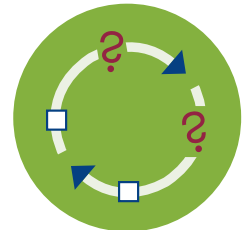
Many disparate platforms and undocumented process or requirements



Complex, inflexible architecture with multiple adhoc solutions

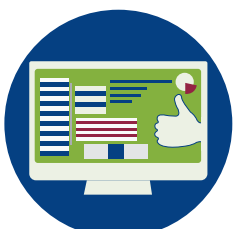


Constantly fighting fires, immature processes and skills, and low service levels

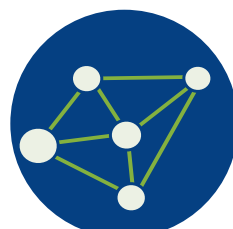


Break / fix oriented replacement process

WITH A BUSINESS EFFICIENT IT LIFECYCLE



Fewer strategic platforms and identified IT metrics with baselines and targets



Scalable, flexible architecture with lower complexity



Proactive monitoring, management and mature processes with SLAs being met



Documented approach to technology end-of-life

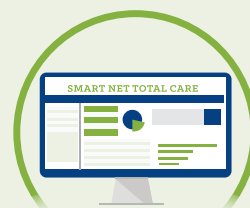
FURTHER SIMPLIFY YOUR INFORMATION TECHNOLOGY WITH CISCO



Cisco infrastructure management tools and simplified architecture streamline the ongoing management and maintenance of our customer's infrastructure:



Cisco UCS, ASA/ FirePower and Meraki provide a simplified infrastructure and efficient implementations for our customers



Cisco Smart Net Total Care resolves problems faster, reduces risk, and increases operational efficiency

MANAGE YOUR INFORMATION TECHNOLOGY IN A BETTER WAY

Reach out to us today so we can help you create better IT and business outcomes with a more structured approach to Information Technology Management.



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