



▶ BACKUP-AS-A-SERVICE (xBaaS)

The volume of data created by midsized businesses is increasing exponentially.

Data is now considered a strategic asset as all sizes of businesses seek to mine it for new revenue opportunities.

WHY XIGENT'S BACKUP-AS-A-SERVICE (xBaaS)?

- Does IT struggle to find the time and resources needed to manage a complex backup environment?
- Is it difficult for IT to meet the backup and recovery SLAs required by the business?
- Would you rather have IT generalists on staff instead of backup admins with a narrow focus?
- Would moving backup costs out of CapEx and in to OpEx improve your financial profile?
- Is the business experiencing rapid data growth and/or virtualizing the server environment?

If you answered yes to any of these questions moving your backup to a Service based model might be right for you.

FULL SERVICE BACKUP

xBaaS is a full service offering incorporating our Solutions Assurance Program to effectively deploy our standard xBaaS solutions providing complete local and remote backup for a customer's virtual infrastructure and storage environment to the Xigent Hybrid Services data center (XHS).

We also have the ability to develop custom Backup solutions tailored to fit your specific business needs. By employing our Business Efficient IT (BEI) methodology we will work with you to identify network configurations, understand security and compliance requirements, and develop a full service solution that delivers outcomes the business wants in the most cost effective manner.

xBaaS IN DETAIL:

With xBaaS you get:

- **Backups hosted in XHS:** Get your backups offsite to our XHS data centers through a secure SSL connection
- **Visibility and control:** We will access and recover your data directly in XHS from the Xigent console; we will track your cloud repository consumption and provide reminders for hosted storage renewals

xBaaS in Brief

- Encryption in-motion
- Built-in traffic reduction mechanisms and network extension functionality
- Rapid configuration
- Best-of-breed infrastructure with encrypted storage

Business Efficient IT

Where IT resources -
People, Process,
and Technology - are
more fully utilized with
Xigent's methodology
to deliver greater
outcomes while
minimizing IT cost
and inefficiency.

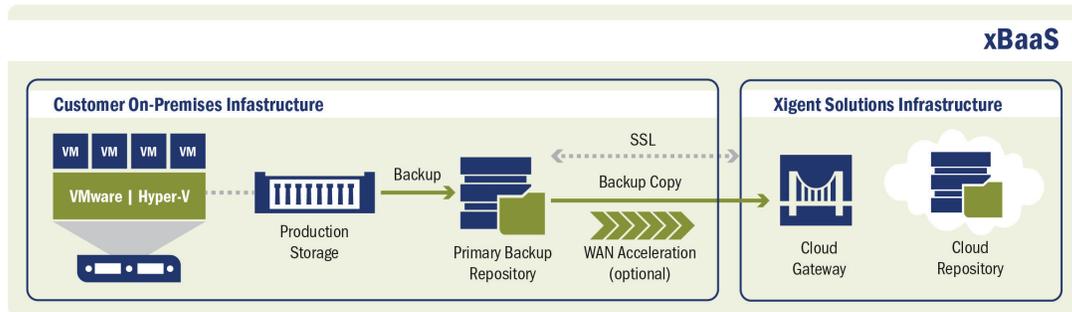
WHY CHOOSE XIGENT SOLUTIONS?

Our purpose is to improve every customer's IT and business outcomes by putting them on the path to Business Efficient IT. To do that requires a sustained focus and commitment to improvement. Business Efficient IT has a different meaning for every business but for Xigent it means that we approach each customer engagement as a long-term relationship, not merely a transaction. We believe that the strongest, longest-lasting business relationships are built on a foundation of trust, transparency, accountability, and continuous improvement.

BACKUP-AS-A-SERVICE (xBaaS)

xBaaS IN DETAIL (cont'd):

- **Modern backup architecture:** We leverage Veeam's modern backup technology, including Backup Copy jobs with Built-in WAN Acceleration, forever incremental backups, GFS (grandfather-father-son) retention policies and more
- **End-to-end encryption:** All of your data is encrypted before it leaves your network perimeter, in flight and at rest, without negatively impacting the data reduction ratios of built-in compression and WAN Acceleration.



xBaaS AND THE 3-2-1 RULE:

The 3-2-1 back up rule is considered a baseline for robust backup. If you're not familiar with this rule it states that organizations should have:

- 3 copies of their data
- 2 of those copies must be stored on two types of media
- 1 of those copies must be stored off site

xBaaS puts our XHS data center at your disposal and simplifies following the 3-2-1 rule.

EXCEPTIONAL CUSTOMER SUPPORT

Every Xigent Solutions customer has access to 24x7 phone support from our service delivery experts. Their priority is to make sure that your xBaaS solution is quickly deployed, successfully tested, and that you have complete confidence in your solution. Should disaster strike the Xigent team will be available to trigger a failover.

ADVANCED DATA CENTERS

Xigent Solutions' data centers offer sophisticated backup and disaster recovery support for physical and virtual environments for growing businesses in the upper Midwest. Designed to meet rigorous security and compliance standards, our data centers located in SD and MN and are SSAE 16 SOC 2 compliant.

READY TO LEARN MORE?

Reach out to Xigent Solutions to learn more about our backup offerings and how they can help protect your business and put it on the path toward Business Efficient IT.

ABOUT XIGENT SOLUTIONS

Xigent Solutions specializes in IT services and solutions for mid-market organizations. By partnering with our customers holistically, we engage on both strategic and tactical levels to help them drive greater business outcomes from IT. We do this by helping our clients create and manage Business Efficient IT (BEI) where IT resources – people, process, and technology – are more fully utilized with Xigent's enterprise based methodology to deliver greater outcomes while minimizing IT cost and inefficiency.